

SAMANTHA LOWE MEDIATOR

CONCENTUS MEDIATION LIMITED
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"SAMANTHA COMBINES A FIRST CLASS LEGAL BRAIN WITH TONS OF EMOTIONAL INTELLIGENCE – AN EXCELLENT MEDIATOR ALL ROUND. I WOULDN'T HESITATE TO RECOMMEND HER SERVICES" TRUST AND FARMING DISPUTE PARTNER, ISON HARRISON, LEEDS

With over 12 years of commercial litigation experience behind her, Sam is a huge advocate of mediation and ADR especially in the agricultural, partnership, contested estates, trusts and probate and shareholder arena.

After many years of participating in successful mediations, Sam now mediates disputes herself bringing "good legal knowledge and an effective blend of charm, good humour and steely resolve" to the process. Sam provides expert services with active mediator involvement to resolve and conclude disputes. Being CEDR accredited and having co-mediated with and observed some of the top mediators in the country, Sam has a strong skill set in mediation techniques.

Sam mediates all kinds of civil and commercial disputes. Her niche area of practice is chancery work with a specific focus on family succession, business disputes, proprietary estoppel, contested probate, trusts and estates. Her in depth knowledge of the law and understanding of the personal and emotional aspects of these cases, allows her to mediate such disputes with specific expertise to the sensitive issues involved.

She is described as "sensible and hardworking" and "a caring and professional woman", with a "considerable

degree of patience", however she also brings "tenacity" and "steely resolve" to the process if necessary. She has been complimented "on her mediation expertise, demonstrating the positive benefits that mediation can achieve."

Following a recent mediation involving an Inheritance Act claim, Sam received the following testimonial

"Samantha is one of the best mediators I have used. She is a pleasure to work with, understands the complexities involved in bridging seemingly unbridgeable gaps between the parties and has a really good commercial acumen. She is an excellent mediator."

Sam has excellent communication skills and builds rapport and trust at a rapid rate. Her ability to grasp complex facts and legal issues as well as empathise with the emotional side of contentious situations is second to none. She has a wealth of experience in dealing with disputes within the agricultural sector and the farming community. She also has a keen interest >>



in multi cultural and inter faith disputes having been involved in mediations concerning Islamic and Sikh faiths. Her background allows her to work together with parties exploring their most personal and private affairs, facilitating discussions and exploring solutions within the complex framework of the contentious trusts arena.

Sam has significant experience in all stages of litigation from pre action matters to lengthy trials in the Chancery Division at the RCJ and on into the SCCO. Sam therefore is best placed to challenge parties to think about the worst case scenario at trial, allowing parties to test the strength of their respective cases and consider the various outcomes at trial including the impact of costs orders. Sam actively involves herself in discussions regarding the commercial reality of litigation and the unpredictability of trials.

Given Sam's background in partnership disputes, proprietary estoppel, contested probate, trusts and estates, she has a special interest in promoting pre action mediation in these circumstances. Disputes involving families and inheritance can escalate rapidly increasing costs and decreasing the overall pot over which everyone is fighting. Sam believes that such escalation can be avoided by mediating early.

TESTIMONIALS



SAMANTHA IS ONE OF THE BEST MEDIATORS I HAVE USED. SHE IS A PLEASURE TO WORK WITH, UNDERSTANDS THE COMPLEXITIES INVOLVED IN BRIDGING SEEMINGLY UNBRIDGEABLE GAPS BETWEEN THE PARTIES AND HAS A REALLY GOOD COMMERCIAL ACUMEN. SHE IS AN EXCELLENT MEDIATOR."

1975 ACT CLAIM
ASSOCIATE - JMW SOLICITORS LLP,
MANCHESTER



SAM IS AN ACTIVE MEDIATOR WHO ENGAGES WITH THE PARTIES TO ENSURE THAT EACH SIDE CAN EXPLORE AND UNDERSTAND THE STRENGTHS AND WEAKNESS OF THEIR RESPECTIVE CASES. SHE CHALLENGES PARTICIPANTS WHICH AIDS IN RESOLUTION AND HER APPROACH IS REFRESHING ESPECIALLY WHEN SOME OF HER PEERS SIMPLY PASS MESSAGES. HAVING UTILISED HER SERVICES RECENTLY FOR A COMMERCIAL DISPUTE I WOULD NOT HESITATE TO RECOMMEND HER."

CONTRACT DISPUTE

SOLICITOR, COMMERCIAL LITIGATION
SOLICITOR, ENDEAVOUR PARTNERSHIP,
TEES VALLEY



SAM HELPED MAKE THE MEDIATION PROCESS SO MUCH EASIER. IT CAN BE DAUNTING FOR CLIENTS WHO ARE EMBARKING ON MEDIATION AND SAM INSTANTLY MADE MY CLIENTS FEEL AT EASE AND COMFORTABLE IN THE SITUATION THEY HAD FOUND THEMSELVES IN. SAM'S GUIDANCE WAS FIRM BUT ALSO FRIENDLY AND HER INVOLVEMENT WAS PARAMOUNT TO REACHING THE RESOLUTION WE NEEDED. I WOULD HAPPILY AND HIGHLY RECOMMEND SAM AS A MEDIATOR".

CONTRACT DISPUTE
SOLICITOR - MILNERS LAW, LEEDS

// SAMANTHA COMBINES A FIRST CLASS LEGAL BRAIN WITH TONS OF EMOTIONAL INTELLIGENCE – AN EXCELLENT MEDIATOR ALL ROUND. I WOULDN'T HESITATE TO RECOMMEND HER SERVICES"

TRUST AND FARMING DISPUTE
PARTNER, ISON HARRISON, LEEDS

// WE ENGAGED SAMANTHA AS A MEDIATOR IN A COMPLEX CONTENTIOUS PROBATE MATTER WITH AN AGRICULTURAL CONTEXT. SAMANTHA'S MANNER AND METHODS WERE EXCELLENT THROUGHOUT – SHE KNEW EXACTLY HOW TO EXPLAIN ARGUMENTS AND PROPOSALS TO THE CLIENTS SO THAT THEY COULD EASILY UNDERSTAND AND QUICKLY GRASP THE DIFFERING POSITIONS. HER INNATE UNDERSTANDING OF PEOPLE (AND ESPECIALLY FARMERS!) WAS ABSOLUTELY INVALUABLE.

SAMANTHA ALSO REACTED QUICKLY AND APPROPRIATELY TO SITUATIONS AS THEY DEVELOPED, ADAPTING HER APPROACH AND KNOWING EXACTLY WHEN TO INTERVENE AND WHEN TO STAND BACK. I WOULD NOT HESITATE TO RECOMMEND SAMANTHA TO ANYONE, ESPECIALLY THOSE LOOKING FOR A SENSITIVE YET TOUGH AND DETERMINED MEDIATOR."

1975 ACT CLAIM
COMMERCIAL LITIGATION PARTNER,
NEWCASTLE UPON TYNE

// IN THE MOST EMOTIONAL OF CIRCUMSTANCES, SAM WAS ABLE TO NAVIGATE A SMOOTH PATH TO AN AMICABLE RESOLUTION KEEPING ALL THE PARTIES ON BOARD. MY CLIENT DESCRIBED SAM AS MARVELLOUS IN HER SENSITIVE APPROACH TO HIM, THE DISPUTE ITSELF AND ITS RESOLUTION."

1975 ACT CLAIM
CIVIL LITIGATION PARTNER, NORTH WEST

// SAMANTHA LOWE ASSISTED US IN BRINGING A DEEPLY CONTENTIOUS 1975 ACT CLAIM TO A SUCCESSFUL SETTLEMENT. SAMANTHA CLEARLY HAS A IN DEPTH UNDERSTANDING AND EXPERIENCE IN CONTENTIOUS PROBATE DISPUTES AND WAS ABLE TO ASSIST THE PARTIES BY TACTFULLY REMINDING THEM OF THE STRENGTHS AND WEAKNESSES OF THEIR CASE. SAMANTHA ALSO SHOWED GREAT SOFT SKILLS IN DEALING WITH SOME DIFFICULT AND EMOTIONAL MOMENTS, WHICH COULD HAVE SEVERELY HAMPERED THE PROSPECTS OF SETTLEMENT. SAMANTHA CLEARLY KNOWS WHEN TO LISTEN AND WHEN TO CHALLENGE – A VITAL SKILL FOR ALL MEDIATORS. WE WOULD DEFINITELY USE SAMANTHA AGAIN AND RECOMMEND HER SERVICES TO FELLOW PRACTITIONERS."

1975 ACT CLAIM
SOLICITOR, LEEDS

// SAMANTHA TOILED IN TO THE EARLY HOURS FOR US TO HELP US TO FIND A RESOLUTION FOR WHAT WAS A MULTI-PARTY CONTENTIOUS PROBATE CASE AND IT WAS HUGE APPRECIATED BY US AND BY OUR CLIENTS. IT REALLY WAS A STERLING AND HIGHLY PROFESSIONAL EFFORT FROM HER AND WE WILL NOT HESITATE TO RECOMMEND HER OR TO USE HER AGAIN AS A MEDIATOR. THANK YOU!"

PROPRIETARY ESTOPPEL CLAIM AND
ASSOCIATED 1975 ACT CLAIM

SENIOR ASSOCIATE, SQUARE ONE,
NEWCASTLE UPON TYNE

// SAMANTHA HAS A FANTASTIC UNDERSTANDING OF CONTENTIOUS PROBATE MATTERS AND PROVIDED A LEVEL-HEADED AND PRACTICAL APPROACH TO THE DAY. SHE WAS UNDERSTANDING OF THE EMOTIONAL ASPECTS OF THE MATTER AND WAS ABLE TO MAKE MY CLIENTS FEEL COMFORTABLE AND AT EASE IN A STRESSFUL SITUATION. I WOULD NOT HESITATE TO RECOMMEND HER AS A MEDIATOR AND TO USE SAMANTHA AGAIN IN THE FUTURE."

1975 ACT CLAIM SOLICITOR,
MANCHESTER

" I INSTRUCTED SAMANTHA ON A VERY TRICKY INHERITANCE ACT CLAIM INVOLVING SIGNIFICANT ASSETS. TENSIONS BETWEEN THE PARTIES WERE RUNNING HIGH AND SETTLEMENT SEEMED UNLIKELY. SAMANTHA'S RAPPORT WITH THE PARTIES AND EXPERT KNOWLEDGE OF THIS AREA OF LAW GREATLY ASSISTED IN THE PARTIES AGREEING SETTLEMENT TERMS ON THE DAY. I WOULD HAVE NO HESITATION IN RECOMMENDING HER FOR ANYONE CONSIDERING MEDIATION."

SOLICITOR, MILNERS, LEEDS

" I INSTRUCTED SAM ON A RECENT MEDIATION OF A WILL DISPUTE INVOLVING ALLEGATIONS OF UNDUE INFLUENCE, FRAUD AND LACK OF KNOWLEDGE AND APPROVAL ALONGSIDE A POTENTIAL CLAIM TO RECOVER TRANSACTIONS MADE DURING LIFETIME. THE MATTER WAS A HIGHLY EMOTIVE ONE AND I WAS REALLY IMPRESSED WITH SAM'S ABILITY INSTANTLY TO BUILD A RAPPORT WITH ALL PARTIES WHICH, ALONG WITH CUTTING THROUGH THE ISSUES AND GETTING TO THE HEART OF THE MATTER, MEANT THAT WE WERE ABLE TO ACHIEVE AN EXCELLENT RESULT.

I WOULD THEREFORE HAVE NO HESITATION IN RECOMMENDING SAM IN ANY FUTURE MEDIATIONS."

LITIGATION PARTNER, CARDIFF

" I WOULD NOT HESITATE TO RECOMMEND SAM TO THOSE NEEDING A MEDIATOR FOR CONTENTIOUS TRUST AND PROBATE MATTERS. SHE IS NOT ONLY EXCELLENT AT ACHIEVING RESOLUTION BETWEEN PARTIES IN DIFFICULT AND COMPLICATED CIRCUMSTANCES BUT SHE OFFERS UNRIVALLED EMOTIONAL INTELLIGENCE AND SUPPORT TO PARTIES IN SITUATIONS WHICH ARE OFTEN HIGHLY EMOTIONAL FOR THEM. SHE REALLY DOES GO THE EXTRA MILE TO PUT HERSELF IN THE PARTIES' SHOES AND CONSIDER THEIR PERSPECTIVE IN ORDER TO BRIDGE GAPS THAT BEFORE MEDIATION HAD SEEMED UNBRIDGEABLE."

LITIGATION LAWYER, LEEDS

" SAMANTHA LOWE IS A CONFIDENT, SKILFUL AND TENACIOUS MEDIATOR. SHE HAS A WAY OF DRAWING YOU IN, CHALLENGING OLD NARRATIVES, GETTING YOU TO LOOK AT A SITUATION WITH A NEW PERSPECTIVE. SHE CAREFULLY CREATED IN A SINGLE DAY, THE RIGHT ENVIRONMENT IN WHICH A TWENTY-YEAR DISPUTE WAS FINALLY BROUGHT TO A SATISFACTORY CONCLUSION FOR BOTH PARTIES. I NEVER THOUGHT FOR ONE MINUTE SHE COULD HELP US REACH AN AGREEMENT, AND I AM DELIGHTED SHE PROVED ME TO BE WRONG. THANK YOU SAM."

LITIGANT IN PERSON, BUSINESS SUCCESSION DISPUTE

EXPERTISE AND MEDIATION EXPERIENCE

- Private wealth litigation and contested probate claims
- Proprietary Estoppel
- Constructive trust claims
- Claims affecting farming partnerships and agricultural land.
- Inheritance Act claims
- Breach of trustees' duties
- Breach of attorney's duties
- Abuse of LPA's
- General succession disputes.
- Partnership disputes
- Shareholder disputes
- Inter faith and inter-generational disputes
- Breach of contract
- Commercial agency agreements
- Professional negligence claims
- Breach of warranty
- Misrepresentation
- Defamation